AN AGING DATABASE

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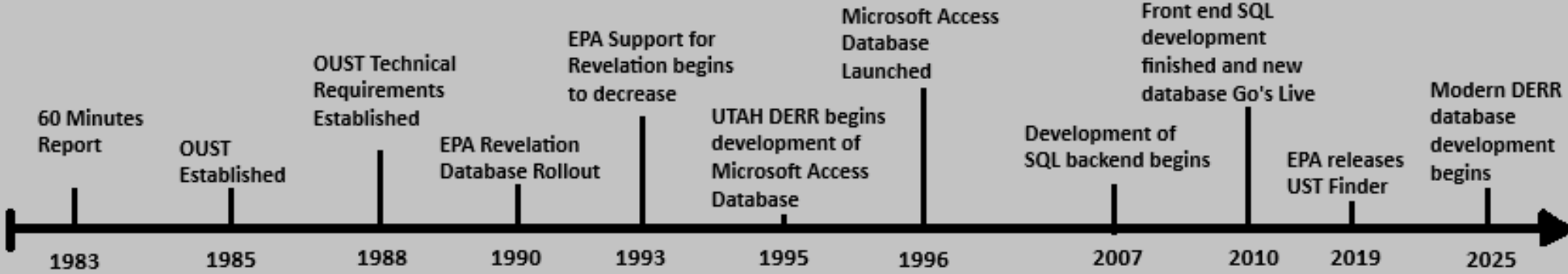
The Revelation Database



A Universal Problem

- Currently there are **39 states** running their own UST programs and all of them run a database either formerly or currently based on this original EPA database model
- Through the years states have evolved and created systems to fit their specific needs
- Despite the ingenuity, state agencies may find themselves in a similar situation as Utah's DERR

Our Situation (DERR)

- Our database works great as it is!

- How likely is our database to fail?

- Who can help us fix things?

-What type of employee will be available for hire in the future?

- Every year employees leave and with them goes institutional knowledge of our current system

- We can no longer bear the burden of maintaining a database

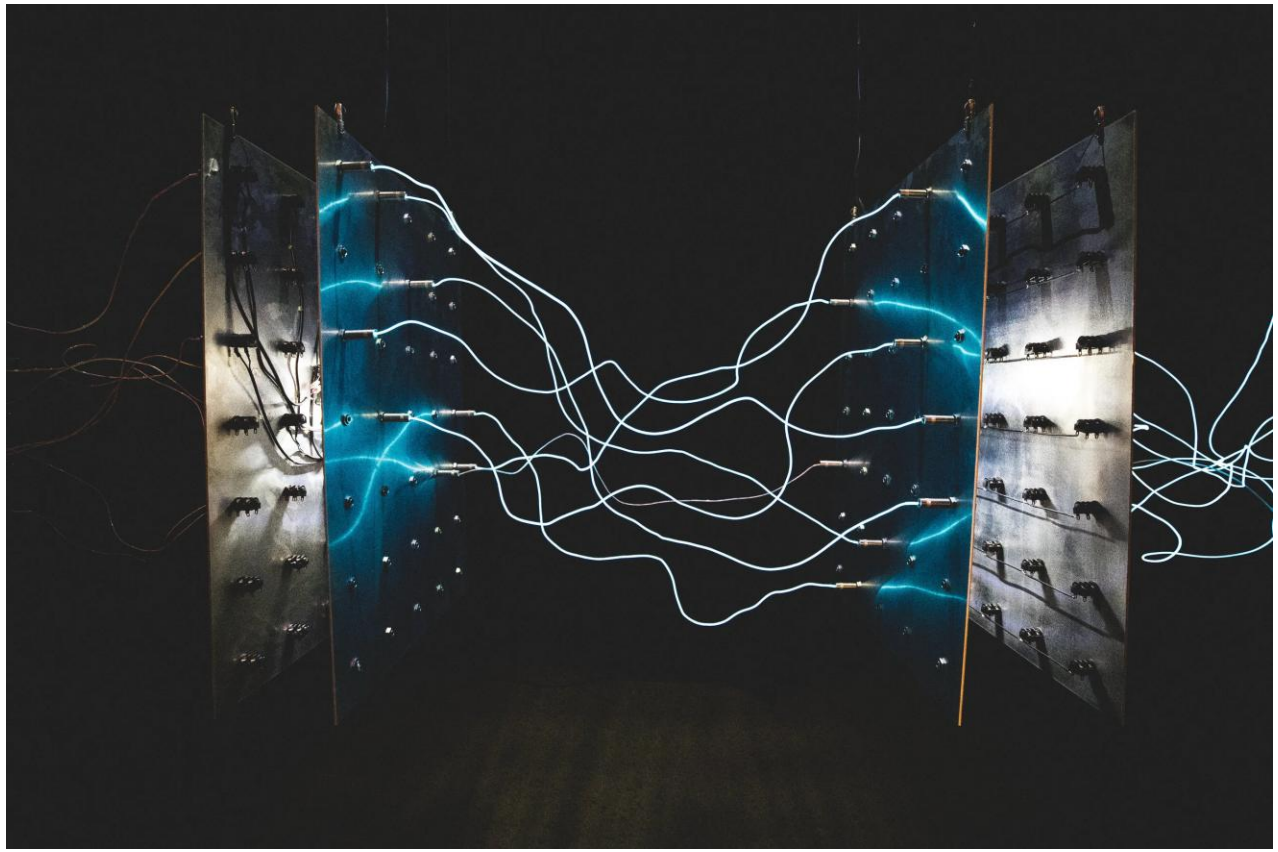
A Broken Database

Power surges

Aging Hardware

Data Corruption

Disc Failure



Human Error

Cyber Attacks

Poor Design

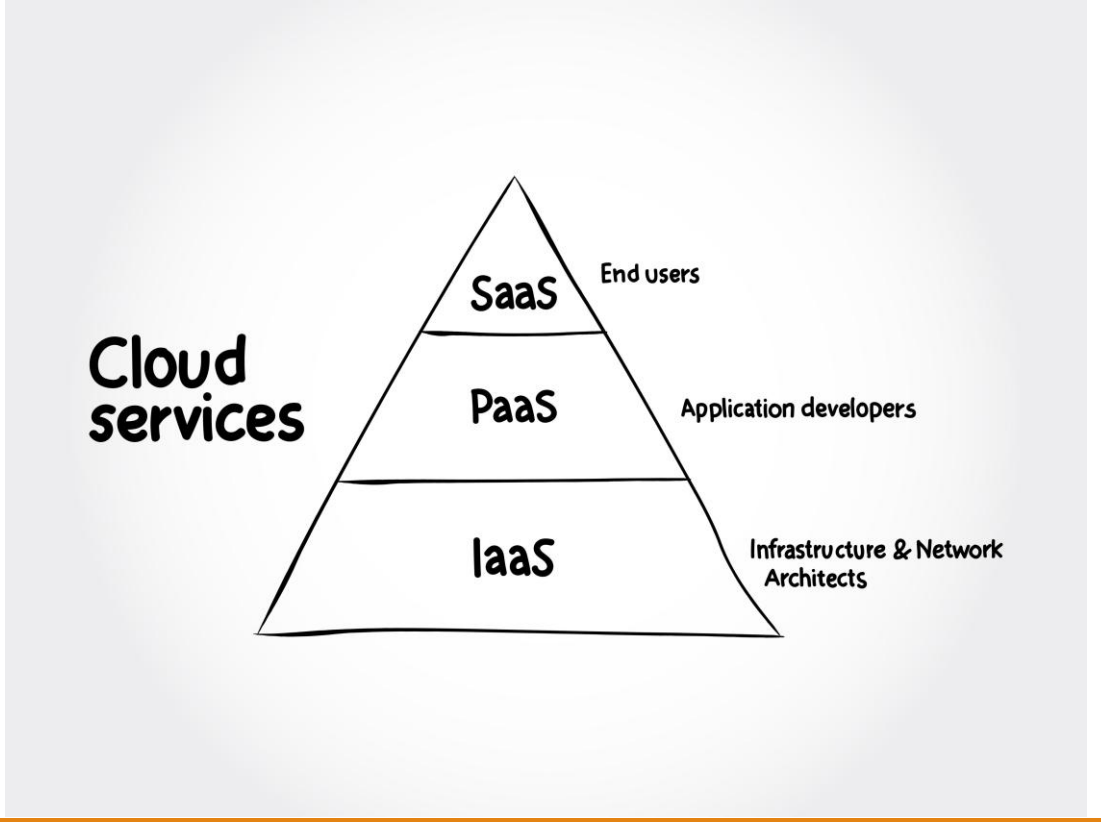
Hamstringing

What Database Options Are Available In 2025?

ON-PREMISE SYSTEMS

- Full responsibility
- Full control
- Can we hire a company to build our database like the DERR did in 2008-2010?
  - Would this be wise?

SERVICE SYSTEMS



The Workforce

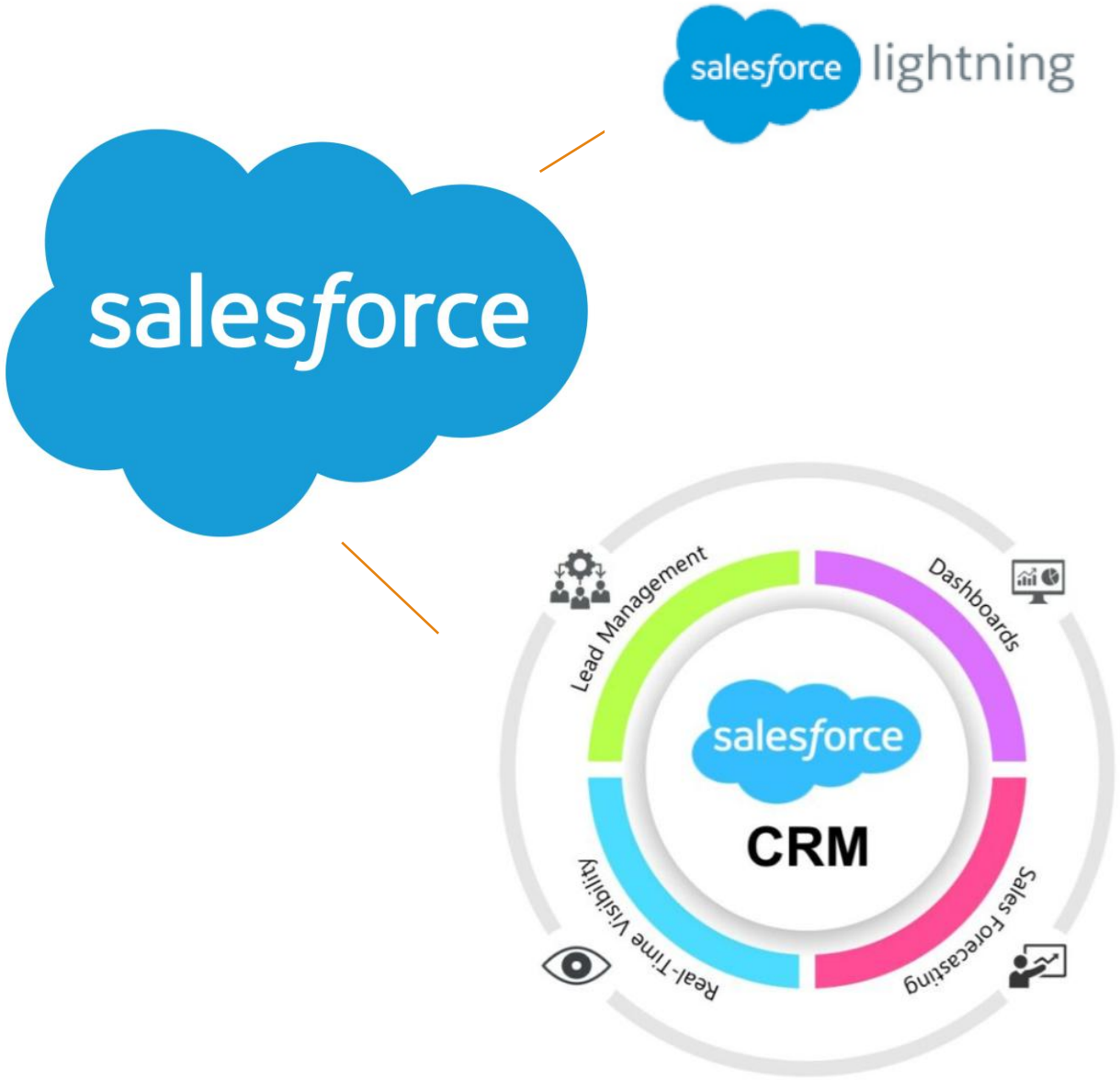
- What kind of people, internally, do we need on this project?

- How many people do we need?

- How much time do they need a week to work on this project?

Customer Relationship Management (CRM)

A unique blend of solutions



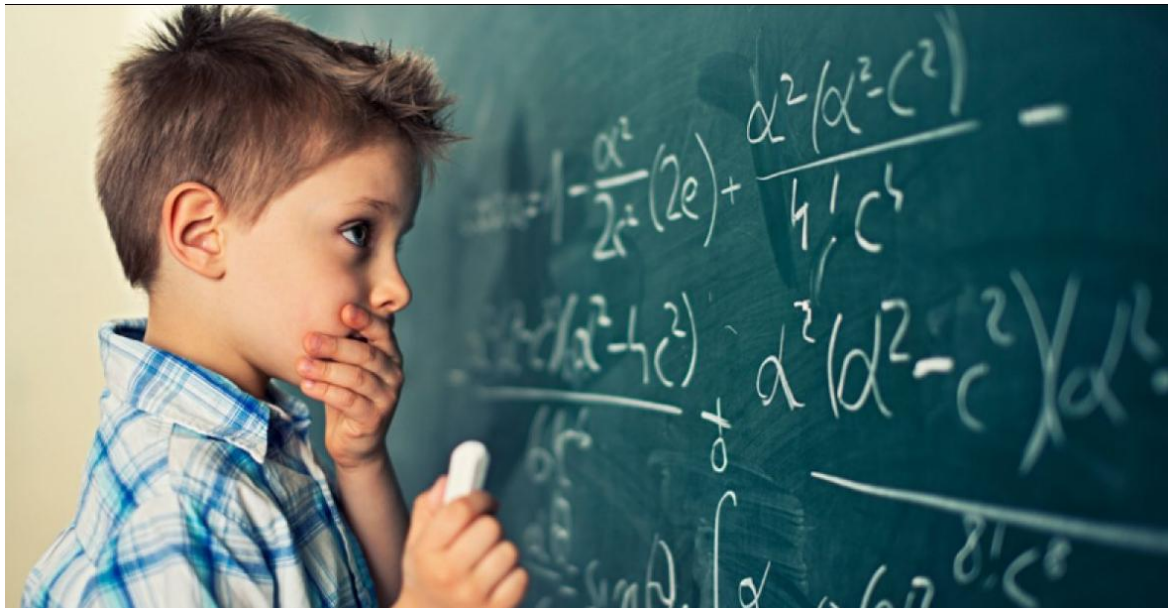
How Are We Paying For This?

- **Will the legislators give us a lump sum to fund this project?**

- The EPA Exchange Network grant

- How did we approach this problem?

- Is this worth it, are there any other options?



Choosing a Vendor

1. **Experience and Expertise**

2. **Methodology and Process**

3. **Architecture and Best Practices**

4. **Post-Implementation Support and Training**

Statement of Work

Ensuring clarity and avoiding ambiguity -

Use specific language to define task, timelines, and acceptance criteria

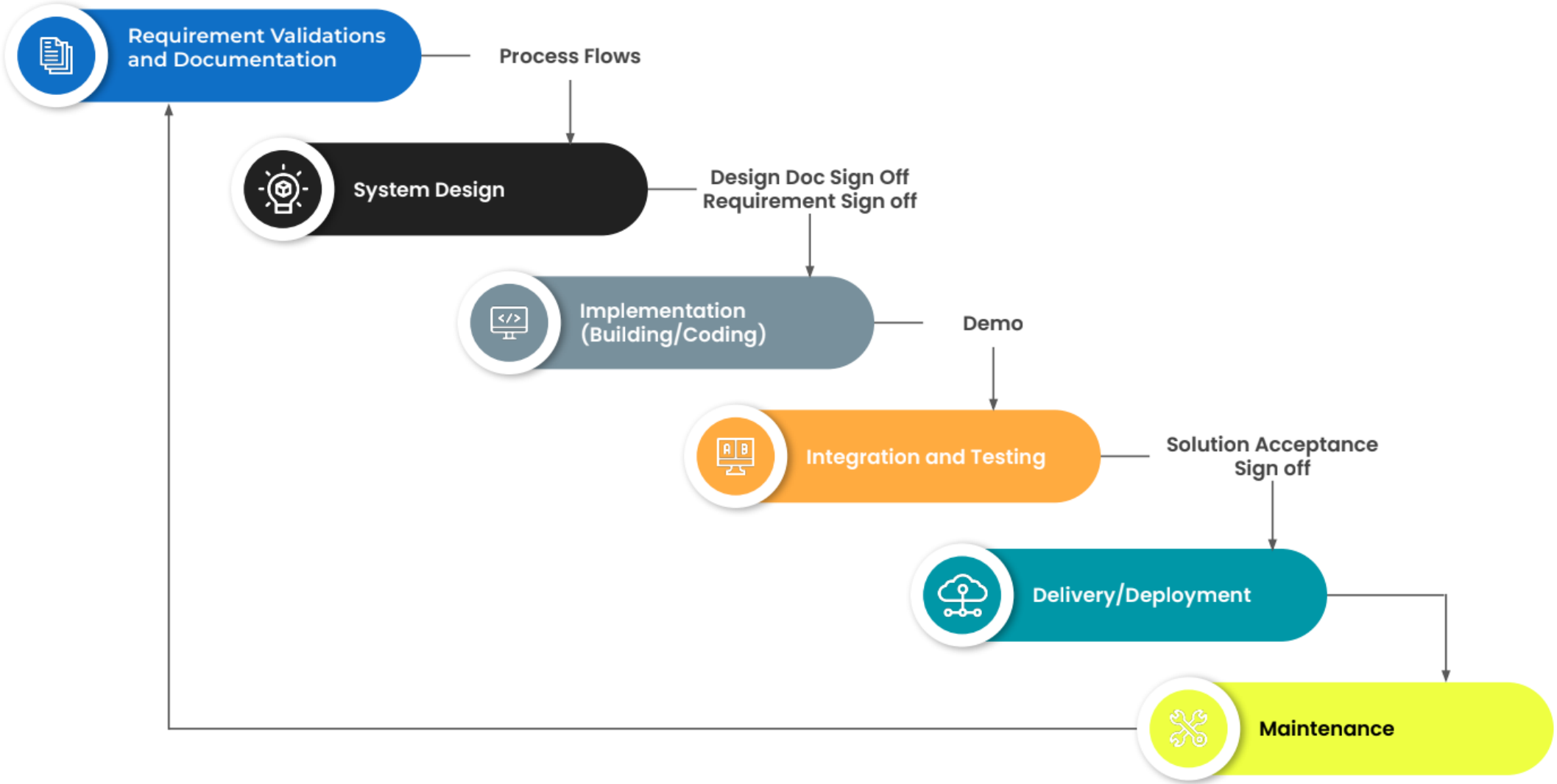
Managing scope creep -

Define clear boundaries with your internal team to create solid expectations

Preventing budget overruns -

In the public sector this could be a project ender

Delivery Methodology



Discovery

SYSTEM FAMILIARIZATION

- For the DERR, this took two months

- Minimum 2 hour meetings 4 days a week

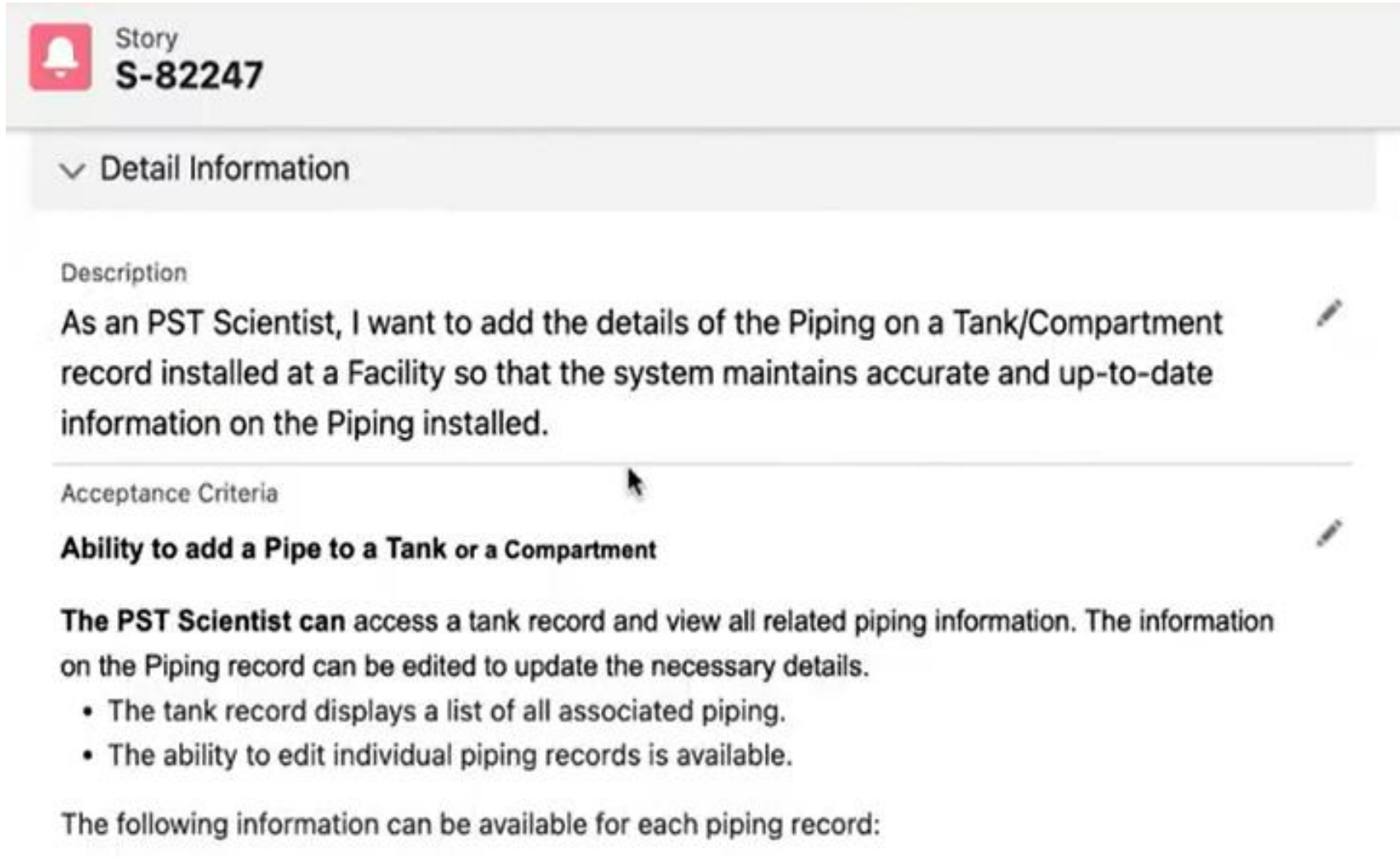
- Meetings are recorded by MTX (the Salesforce Vendor) for back referencing

BUILDING RELATIONSHIPS

- What is an “object”?

- How does Salesforce relate “objects” to one another?

Getting Our Story Straight



Story
S-82247

Detail Information

Description

As an PST Scientist, I want to add the details of the Piping on a Tank/Compartment record installed at a Facility so that the system maintains accurate and up-to-date information on the Piping installed.

Acceptance Criteria

Ability to add a Pipe to a Tank or a Compartment

The PST Scientist can access a tank record and view all related piping information. The information on the Piping record can be edited to update the necessary details.

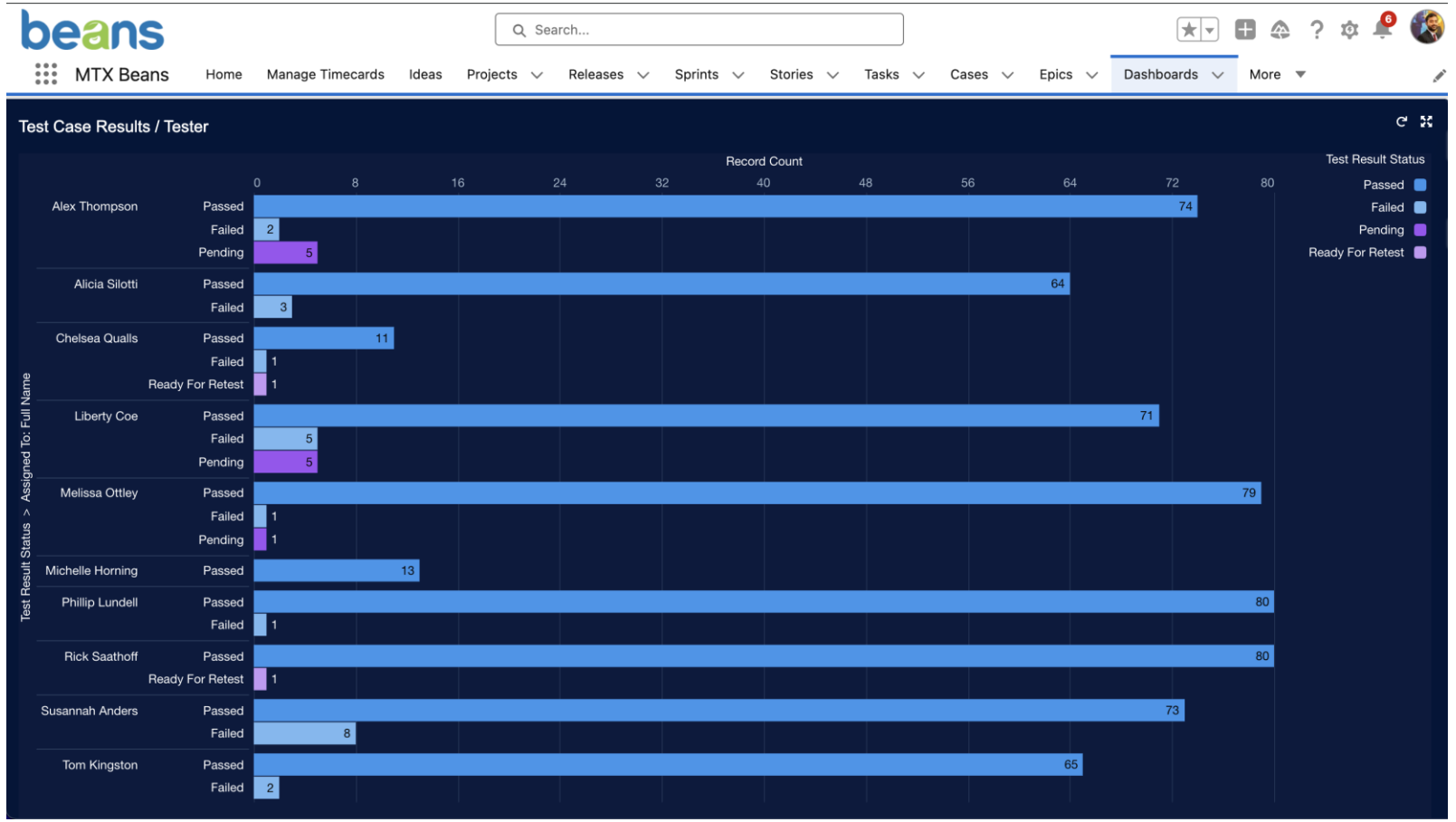
- The tank record displays a list of all associated piping.
- The ability to edit individual piping records is available.

The following information can be available for each piping record:

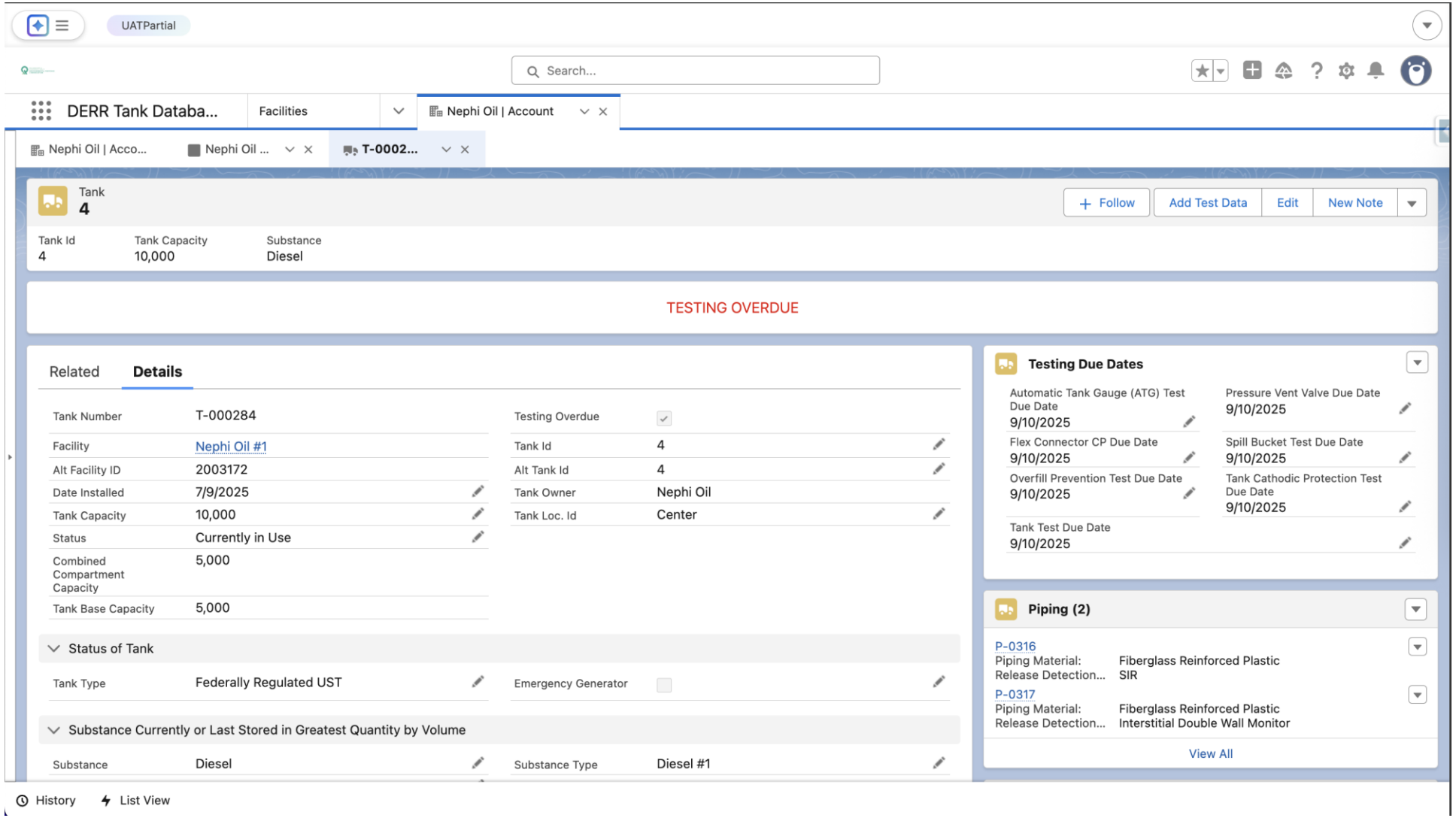
Sprinting

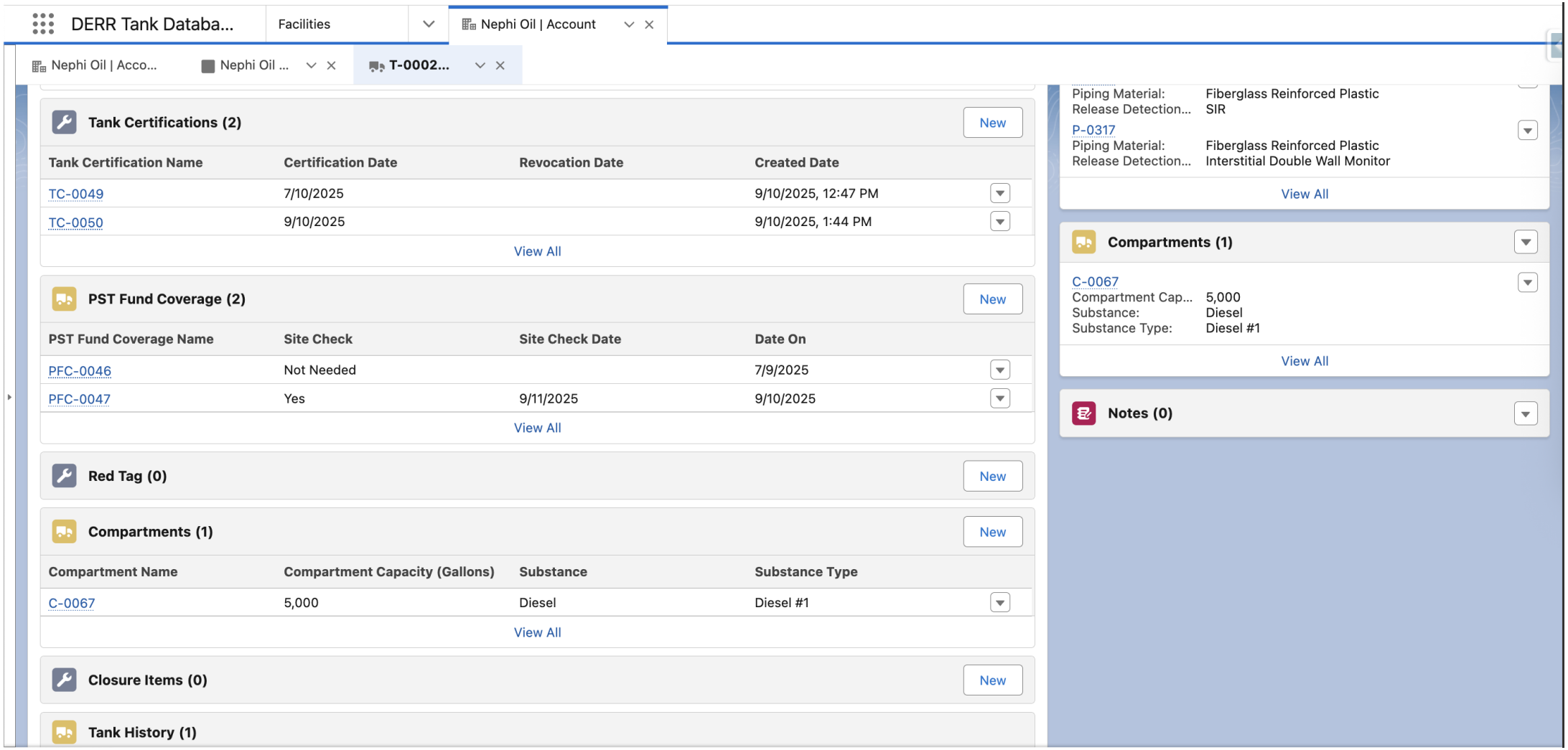
User Acceptance Testing

The Marathon

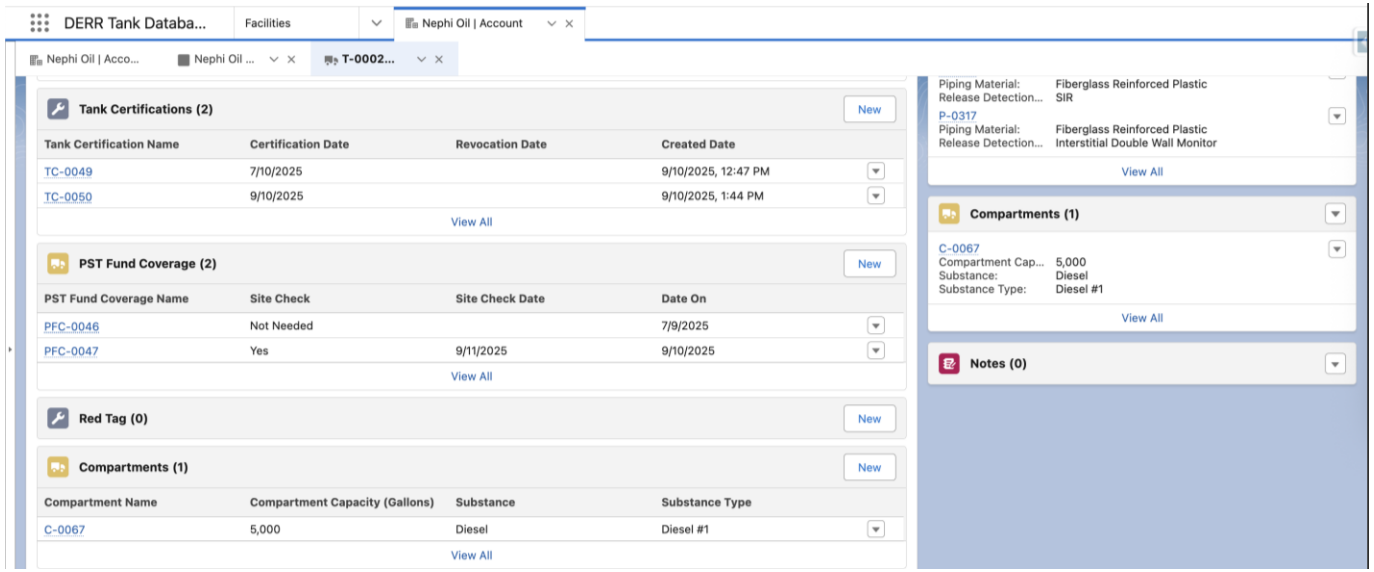


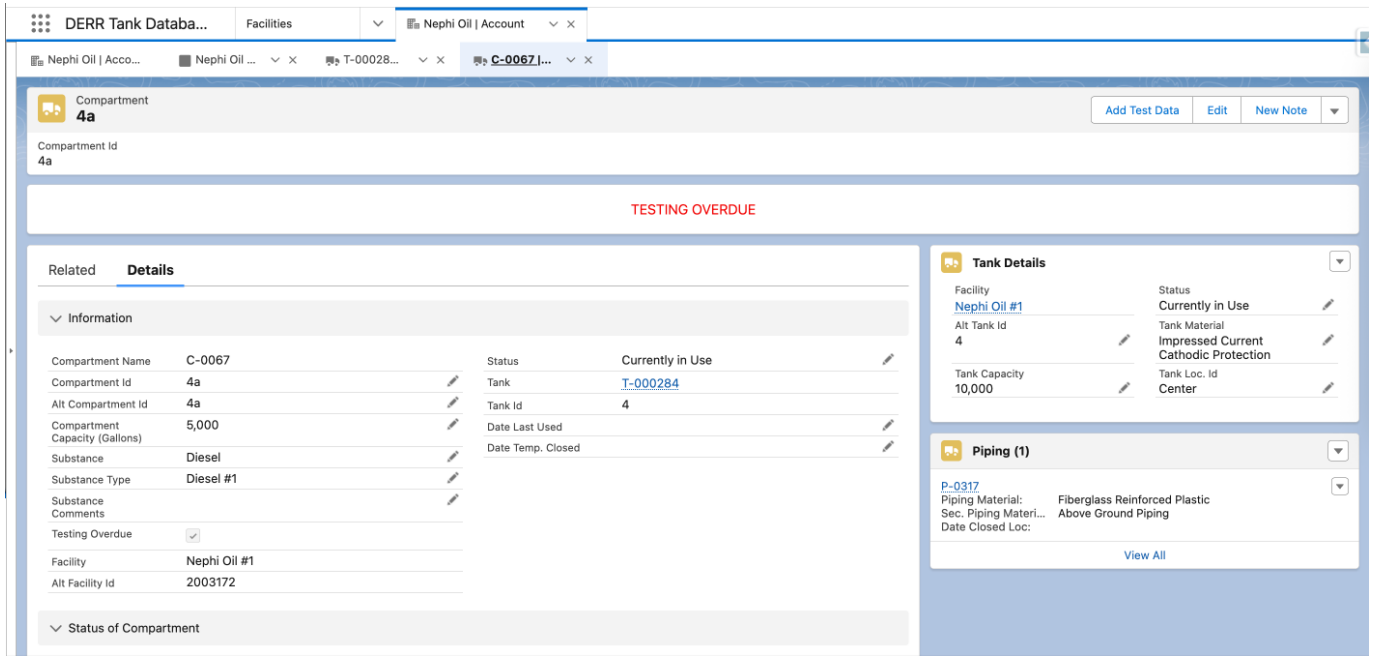
A Tank Record in Sales Force




DERR Tank Databa...
Facilities
Nephi Oil | Account
Nephi Oil | Acco...
Nephi Oil ...
T-0002...
Tank Certifications (2)
New
Tank Certification Name
Certification Date
Revocation Date
Created Date
TC-0049
7/10/2025
9/10/2025, 12:47 PM
TC-0050
9/10/2025
9/10/2025, 1:44 PM
View All
PST Fund Coverage (2)
New
PST Fund Coverage Name
Site Check
Site Check Date
Date On
PFC-0046
Not Needed
7/9/2025
PFC-0047
Yes
9/11/2025
9/10/2025
View All
Red Tag (0)
New
Compartments (1)
New
Compartment Name
Compartment Capacity (Gallons)
Substance
Substance Type
C-0067
5,000
Diesel
Diesel #1
View All
Closure Items (0)
New
Tank History (1)
Piping Material:
Fiberglass Reinforced Plastic
Release Detection...
SIR
P-0317
Piping Material:
Fiberglass Reinforced Plastic
Release Detection...
Interstitial Double Wall Monitor
View All
Compartments (1)
C-0067
Compartment Cap...
5,000
Substance:
Diesel
Substance Type:
Diesel #1
View All
Notes (0)

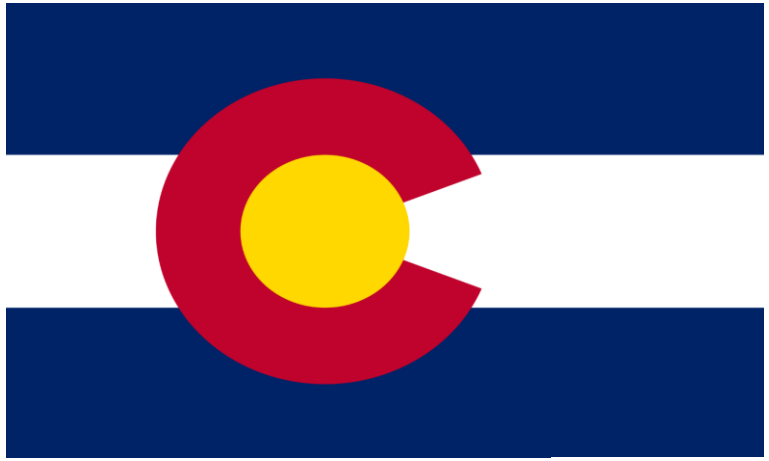
Compartments and Piping





Pain Points

Building Systems Together



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